

C.Tech Celebrates 20 Years 1989 - 2009



In business since May 1989, C.Tech Collections, Inc. has transformed itself into one of the most effective collection agencies today. We pride ourselves in focusing on delinquent receivables, while providing professional, courteous collection services.

Our success is largely due to our loyal clients and staff members, many of whom have been with us since we started our business.

Our entire company would like to personally thank our existing clients for the many referrals, as well as for the business relationships that continue to grow.

Then . . .

In the Beginning, there was just Joel, Jim a kitchen table and a handful of clients.

It still amuses our employees when Joel tells the story of their first days when he and Jim had to carry the postage meter to the Post Office. They were glad to have enough money to purchase the postage necessary to mail out their first marketing letters.

They both enjoy sharing one funny story, when they went to a Doctor's house one evening, rather than the office to pick up placements. First thing the next morning, they logged the accounts onto an index card and began making telephone calls.

Believe it or not, their very first client was a fitness center whose members were not paying their monthly fees.



Jim Argent, President & Joel Marchiano, CEO
at their first trade show in 1995

Now . . .

Twenty years later, they no longer have to carry the postage meter to the Post Office, knock on Doctor's doors at home or log clients onto index cards.

The office has been moved twice since the kitchen table to accommodate our growing business.

Our staff now consists of 48 Full & Part Time employees. Cynthia Michels, VP Operations, Barbara Vincent, Manager Surgical Division, Debbie Palun, Sr. Collector and others have been with C.Tech since its inception.

Currently, we are pleased to announce that our organization services approximately 850 active clients. Additionally, we have received the endorsement of The Better Business Bureau (BBB), The ACA International - The Association of Credit & Collection Professionals and other various societies and associations.



C.Tech's Day Staff gathers in Jim's office
to Celebrate "Heart Healthy Month"